

2007 Merit Raises, USM College of Business*

Rank	Name	Revised Budget 2006-2007	2007 Merit Raise	Budget 2007-2008
1	Malik, Farooq ¹	\$ 95,000	\$ 0	\$ 95,000
2	Wittmann, Michael	\$ 85,000	\$9,324	\$ 94,324 ²
3	Dakhliya, Sami	\$ 71,000	\$9,064	\$ 80,064
4	Marvasti, Akbar	\$ 80,000	\$8,392	\$ 88,392
5	Williams, Alvin	\$168,000 ³	\$7,560	\$175,560
6	Clark, John	\$103,239	\$7,439	\$110,678 ⁴
7	Carr, Jon	\$ 86,768	\$7,182	\$ 93,950
8	Niroomand, Farhang	\$119,838 ⁵	\$5,733	\$125,571
9	Lai, Fujun	\$ 84,890	\$5,625	\$ 90,515
10	Jordan, Charles	\$104,595	\$5,500	\$110,094 ⁶
11	Clark, Stanley	\$ 99,230	\$5,395	\$104,625
12	Doty, Harold	\$121,924 ⁷	\$5,162	\$127,086
13	Hallab, Zaher ⁸	\$ 63,870	\$5,148	\$ 69,018
14	Hsieh, Chang-Tseh	\$ 96,662	\$4,972	\$101,634 ⁹
15	Carter, George	\$125,969	\$4,971	\$130,940
16	Price, Catherine	\$ 71,201	\$4,929	\$ 76,130
17	Jackson, Steven	\$ 97,000	\$4,908	\$101,908 ¹⁰
18	Anderson, Mary	\$ 91,206	\$4,810	\$ 96,016
19	LaFleur, Elizabeth	\$ 93,583	\$4,576	\$ 98,159
20	Nissan, Edward	\$104,565	\$4,493	\$109,058
21	Osmonbekov, Talai	\$ 87,580	\$4,477	\$ 92,057
22	Henderson, James	\$112,360	\$4,464	\$116,824
23	Vest, Michael	\$ 89,990	\$4,363	\$ 94,354
24	Sequeira, Jennifer	\$ 85,002	\$4,328	\$ 89,330
25	Peyrefitte, Joseph	\$112,001 ¹¹	\$4,289	\$116,290
26	Burgess, Brigitte	\$ 61,580	\$4,259	\$ 70,109
27	Zantow, Kenneth	\$ 73,421	\$4,140	\$ 81,561
28	Mixon, Franklin	\$ 93,561	\$4,131	\$ 97,692
29	Becker, Cherylynn	\$ 73,466 ¹²	\$4,078	\$ 77,544
30	Posey, Roderick	\$101,434	\$4,060	\$105,494
31	Bushardt, Stephen	\$ 93,211	\$4,036	\$ 97,247
32	Klinedinst, Mark	\$ 87,534	\$4,026	\$ 91,560
33	Duhon, David	\$ 90,014	\$3,994	\$ 94,008
34	Topping, Sharon	\$ 89,663	\$3,905	\$ 93,568
35	Sevier, Amy	\$ 45,124	\$3,876	\$ 49,000
36	Monchuk, Daniel	\$ 71,811	\$3,875	\$ 75,686
37	Pate, Gwen	\$109,012 ¹³	\$3,828	\$112,840
38	Davis, Donna	\$ 92,173	\$3,764	\$ 95,937
39	Chen, Kuo Lane	\$ 82,507	\$3,718	\$ 86,225
40	Gunther, William	\$120,368	\$3,691	\$124,059
41	Lewis, Stanley ¹⁴	\$118,203	\$3,610	\$121,813

42	Daniel, Francis	\$ 89,287	\$3,561	\$ 92,848
43	Green, Trellis	\$ 75,055	\$3,528	\$ 78,583
44	Smith, Robert	\$ 94,639	\$3,526	\$ 98,165
45	Henthorne, Tony	\$125,965 ¹⁵	\$3,507	\$129,472
46	Hood, Matthew	\$ 97,500	\$3,503	\$101,003
47	Lindley, James	\$112,951	\$3,447	\$116,398
48	Shi, Weihua	\$ 69,884	\$3,375	\$ 73,259
49	Smith, William	\$ 78,264	\$3,327	\$ 81,591
50	King, Ernest	\$ 70,111	\$3,273	\$ 73,384
51	Magruder, James	\$ 76,924	\$3,143	\$ 80,067
52	Yang, Jie	\$ 76,226	\$3,099	\$ 79,325
53	Michael, Daniel	\$ 79,973	\$2,781	\$ 82,754
54	Munn, Patricia	\$ 53,222	\$2,661	\$ 55,883
55	Albin, Marvin	\$ 78,698	\$2,652	\$ 81,350
56	Salter, Sean	\$ 88,138	\$2,644	\$ 90,782
57	Brown, John	\$ 52,030	\$2,602	\$ 54,632
58	Loyd, Dolly	\$ 51,695	\$2,585	\$ 54,280
59	Fennell, Wanda	\$ 49,048	\$1,962	\$ 50,010
60	DePree, Chauncey	\$ 92,607	\$1,252	\$ 93,859
61	Granger, Bonnie	\$ 12,000	\$ 0	\$ 12,000
62	Green, Evelyn	\$ 48,300	\$ 0	\$ 48,300

*Raise/salary data taken from USM Budget Books for various years (USM Libraries). Raise data do not include promotion/administration increments.

¹Malik's salary rose from \$74,754 to \$95,000 with the stroke of the pen that changed his position with USM from "assistant professor economics" at USM-GC to "assistant professor" at USM-H. This represents an increase of \$20,246 in one move, and, although the official data show no "merit raise" for Malik, it's difficult to place Malik anywhere but #1 in the list above. Sources tell USMNEWS.NET reporters that it appears as though Malik is now an assistant professor of *finance* (in the USM-H budget), a move that will come as a surprise to the finance faculty.

²Wittmann is currently the holder of the Draughn Professorship in Healthcare Sales, which is supported by a \$1,000,000 endowment. Thus, Wittmann's actual salary could exceed \$140,000 over 9 months.

³Williams' salary rose from \$112,262 (9 months) to \$168,000 (12 months) when he took the position (on 9-April-07) as Interim CoB Dean. Considering the payment for summer teaching, this represents an administrative stipend of about \$44,000. Williams, professor of marketing, also holds the Kaetsu Professorship in International Business.

⁴Clark is currently the holder of the Financial Services Professorship, which is supported by Primerica and a number of other commercial enterprises. Thus, Clark's actual salary exceeds \$110,678 by a significant amount.

⁵Niroomand's base salary fell from \$142,938 (12 months) to \$119,838 (9 months) when he resigned (on 9-April-07) as the CoB's Associate Dean. Considering the payment for summer teaching, this means that Niroomand's salary was reduced by more than \$11,000 due to his resignation.

⁶Jordan is currently the holder of the Morgan Professorship in Accounting. Thus, Jordan's actual salary exceeds \$110,094 by a significant amount.

⁷Doty's base salary fell from \$153,924 (12 months) to \$121,924 (9 months) when he resigned (on 9-April-07) as the CoB's Dean. Considering the payment for summer teaching, this means that Niroomand's salary was reduced by about \$20,000 due to his resignation.

⁸Hallab accepted a position with California State University – East Bay at the time the 2007-08 USM Budget Book was in press. He will not be rejoining the CoB in 2007-08.

⁹Hsieh is currently the holder of the McCarty Professorship in Management Information Systems. Thus, Hsieh's actual salary exceeds \$101,634 by a significant amount.

¹⁰Jackson will begin 2007-08 as the Interim SAIS Director. Although his 2007 merit raise is accurately reflected above, his 2007-08 salary is not.

¹¹Peyrefitte's salary rose from \$89,416 (9 months) to \$112,001 (12 months) when he took the position (on 11-April-07) as Interim CoB Associate Dean. Considering the payment for summer teaching, this represents an administrative stipend of about \$11,500.

¹¹Becker's base salary fell from \$89,216 (12 months) to \$73,466 (9 months) when she resigned as the Chair of Tourism Management at the end of 2006-07. Considering the payment for summer teaching, this means that Becker's salary was reduced by about \$5,000 due to her resignation.

¹³Pate, the CoB's Director of Undergraduate Programs, was moved from a 9-month line and into a 12-month. Her salary rose from \$90,635 (9 months) to 109,012 (12 months). Considering the payment for summer teaching, this represents an additional administrative stipend of more than \$7,000.

¹⁴The data on Lewis reflect his position as Director of SAIS. Lewis resigned this position at the end of July-07 in order to take a new position at Troy University. He will not be rejoining the CoB in 2007-08.

¹⁵Henthorne's salary rose from \$89,216 (9 months) to \$125,965 (12 months) when he took the positions of Chair of the Department of Management & Marketing and Chair of the Department of Tourism Management, both beginning with 2007-08. Considering the payment for summer teaching, this represents an administrative stipend of about \$25,000.