

Is Lance Nail Leaving USM for Texas Tech?

HATTIESBURG - When Allen McInnes, the dean of the Rawls College of Business at Texas Tech University, [announced back in Sept-2011](#) his intention to retire at the end of the 2011-12 academic year, the Tech community began to search for his replacement. Now, with the approach of summer, Tech is closing out that search with its favored prospects visiting the Rawls College and the Tech campus in Lubbock.



On or before 2-May-2012, USM b-school dean Lance Nail [made the trek to Lubbock](#) to speak with Tech officials about succeeding McInnes. A look at the Rawls College Twitter page, inserted below, indicates that Nail spoke to Rawls students during his visit (at 1:30 pm on 2-May-2012).



Nail came to USM in 2008, following the interim administration of Alvin Williams. The Martha Saunders administration awarded Nail with a starting salary of \$225,000 per year. The 8-Apr-2012 update to USMNEWS.net's [The BSD Pay Project](#) indicates that McInnes is currently earning at least \$340,251 each year, a figure that is easily capable of luring Nail out west, and one this will likely be surpassed by Tech's initial offer to McInnes' future replacement.

Be sure to stay tuned to USMNEWS.net for more on this story as it develops.