

Updated, 8-April-2012

The BSD Pay Project

A Compilation of the Salaries of Southern B-School Deans

Recent reporting here at USMNEWS.net regarding the salaries of two former USM b-school administrators – Harold Doty, a former dean, and Farhang Niroomand, a former associate dean – has drawn interest among USMNEWS.net readers. In response to this interest, USMNEWS.net has begun compiling a list of [southern b-school deans](#) and their salaries, so that readers can draw comparisons between those entries associated with USM and/or other Mississippi Universities and the salaries of b-school deans from other southern states. Results of this exercise, which is ongoing, appear below in Table 1. As always, please forward corrections and other updates to USMNEWS.net.

TABLE 1 – The BSD Pay Project

| Rank | Name | Institution | State | Salary |
|------|-------------------------|---|-------|-----------|
| 1 | Thomas Gilligan | University of Texas | TX | \$537,500 |
| 2 | Robert Bruner | University of Virginia (G) | VA | \$518,900 |
| 3 | Steve Salbu | Georgia Institute of Technology | GA | \$486,720 |
| 4 | William Boulding | Duke University | NC | \$475,342 |
| 5 | Albert Niemi, Jr. | Southern Methodist University | TX | \$435,879 |
| 6 | Carl Zeithaml | University of Virginia (UG) | VA | \$408,000 |
| 7 | Hasan Pirkal | University of Texas – Dallas | TX | \$404,080 |
| 8 | Charles Moyer | University of Louisville | KY | \$398,436 |
| 9 | James Dean | University of North Carolina | NC | \$393,000 |
| 10 | William Hardgrave | Auburn University | AL | \$376,661 |
| 11 | Claude Lilly III | Clemson University | SC | \$367,155 |
| 12 | Kenneth Evans | University of Oklahoma | OK | \$363,900 |
| 13 | Joyce Elam | Florida International University | FL | \$363,352 |
| 14 | Allen McInnes | Texas Tech University | TX | \$340,251 |
| 15 | Lawrence Crosby | Oklahoma State University | OK | \$329,880 |
| 16 | John Kraft | University of Florida | FL | \$329,661 |
| 17 | Jorge Haddock | George Mason University | VA | \$328,755 |
| 18 | Robert Sumichrast | University of Georgia | GA | \$327,700 |
| 19 | Jerry Strawser | Texas A&M University | TX | \$325,000 |
| 20 | Richard Sorenson | Virginia Polytechnic Institute & State University | VA | \$320,000 |
| 21 | David Klock | University of Alabama – Birmingham | AL | \$311,640 |
| 22 | Paul Jarley | University of Central Florida | FL | \$310,000 |
| 23 | Rajiv Grover | University of Memphis | TN | \$309,000 |
| 24 | Daniel Himarios | University of Texas – Arlington | TX | \$308,955 |
| 25 | Gnanalinga Anandalingam | University of Maryland | MD | \$308,857 |
| 26 | Jan Robert Williams | University Tennessee | TN | \$302,614 |
| 27 | Barry Mason | University of Alabama | AL | \$301,000 |
| 28 | Eli Jones | Louisiana State University | LA | \$299,999 |
| 29 | Steven Ott | University of North Carolina – Charlotte | NC | \$296,700 |
| 30 | Ira Weiss | North Carolina State University | NC | \$293,280 |
| 31 | Latha Ramchand | University of Houston | TX | \$290,000 |
| 32 | Robert Forsythe | University of South Florida | FL | \$287,784 |
| 33 | Ajay Samant | University of North Florida | FL | \$285,000 |
| 34 | Fenwick Huss | Georgia State University | GA | \$284,745 |
| 35 | Nancy Bagranoff | University of Richmond | VA | \$284,370 |
| 36 | Lawrence Pulley | College of William & Mary | VA | \$280,275 |
| 37 | Hildy Teegan | University of South Carolina | SC | \$277,250 |
| 38 | McRae Banks, II | University of North Carolina – Greensboro | NC | \$275,000 |
| | Jose Sartarelli | West Virginia University | WV | \$275,000 |
| 40 | Dan Worrell | University of Arkansas | AR | \$273,255 |

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|-----------|--------------------------|---|-----------|------------------|
| 41 | Robert Nachtmann | University of Texas – El Paso | TX | \$271,460 |
| 42 | Finley Graves | University of North Texas | TX | \$267,590 |
| 43 | Linda de la Viña | University of Texas – San Antonio | TX | \$259,417 |
| 44 | Dennis Coates | Florida Atlantic University | FL | \$254,483 |
| 45 | Ed Grier | Virginia Commonwealth University | VA | \$250,000 |
| | Sharon Oswald | Mississippi State University | MS | \$250,000 |
| 47 | Caron St. John | University of Alabama – Huntsville | AL | \$249,405 |
| 48 | Cary Beck-Dudley | Florida State University | FL | \$249,046 |
| 49 | Ken Harma | Kennesaw State University | GA | \$244,454 |
| 50 | Gilbert Yochum | Old Dominion University | VA | \$241,500 |
| 51 | Lance Nail | University of Southern Mississippi | MS | \$225,000 |
| 52 | Quiester Craig | North Carolina A&T State University | NC | \$222,750 |
| 53 | Alan Shao | College of Charleston | SC | \$220,000 |
| 54 | Hudson Rogers | Florida Gulf Coast University | FL | \$218,000 |
| 55 | Stanley Eakins | East Carolina University | NC | \$217,497 |
| 56 | Denise Smart | Texas State University | TX | \$214,000 |
| 57 | Stephen Sears | Texas A&M University – International | TX | \$211,149 |
| 58 | Carl Moore | University of South Alabama | AL | \$211,116 |
| 59 | Nancy Bagranoff | Old Dominion University | VA | \$210,000 |
| 60 | Darlene Smith | University of Baltimore | MD | \$206,000 |
| 61 | Joby John | University of Louisiana – Lafayette | LA | \$205,168 |
| 62 | Ronald Shiffler | Georgia Southern University | GA | \$202,000 |
| 63 | Robert Dooley | University of Tennessee – Chattanooga | TN | \$200,000 |
| | Dwayne Piques | North Carolina Central University | NC | \$200,000 |
| | Lynne Richardson | University of Mary Washington | VA | \$200,000 |
| 66 | Randal Edwards | Appalachian State University | NC | \$192,400 |
| 67 | Richard Kolbe | Northern Kentucky University | KY | \$190,000 |
| 68 | Otis Thomas | Morgan State University | MD | \$189,461 |
| 69 | Mitchell Muehsam | Sam Houston State University | TX | \$186,696 |
| 70 | Shawnta Friday-Stroud | Florida A&M University | FL | \$186,000 |
| 71 | Shohreh Kaynama | Towson University | MD | \$185,369 |
| 72 | Thomas Dock | Texas A&M University – Kingsville | TX | \$185,000 |
| | Mark Kroll | University of Texas – Brownsville | TX | \$185,000 |
| | John Williams | University of New Orleans | LA | \$185,000 |
| 75 | Enrique Venta | Lamar University | TX | \$184,920 |
| 76 | Chong Kim | Marshall University | WV | \$181,653 |
| 77 | Irvin Clark, III | James Madison University | VA | \$180,300 |
| 78 | Lawrence Clark | University of North Carolina – Wilmington | NC | \$177,731 |
| 79 | Jeffrey Katz | Western Kentucky University | KY | \$175,008 |
| 80 | Farhang Niroomand | University of Houston – Victoria | TX | \$174,298 |
| 81 | James Lumpkin | Louisiana Tech University | LA | \$173,400 |
| 82 | Alphonso Ogbuehi | Clayton State University | GA | \$172,000 |
| 83 | Stephen Craft | University of Montevallo | AL | \$170,481 |
| 84 | James Burton | Middle Tennessee State University | TN | \$169,158 |
| 85 | Donald Bates | University of Houston – Downtown | TX | \$167,280 |
| 86 | Ed Ranelli | University of West Florida | FL | \$166,034 |
| 87 | Faye Gilbert | Radford University | VA | \$166,000 |
| 88 | Jessica Bailey | Winston-Salem State University | NC | \$165,395 |
| 89 | Linda Hadley | Columbus State University | GA | \$164,165 |
| 90 | Rhea Ingram | Auburn University – Montgomery | AL | \$163,428 |
| 91 | Harold Langford | Texas A&M University – Commerce | TX | \$162,132 |
| 92 | Munir Quddus | Prairie View A&M University | TX | \$161,000 |
| 93 | Matthew Liao-Troth | Georgia College & State University | GA | \$160,387 |
| 94 | Louis Buck, Jr. | Western Carolina University | NC | \$160,000 |
| | Ronald Green | The Citadel | SC | \$160,000 |
| | Steven Papamarcos | Norfolk State University | VA | \$160,000 |
| 97 | Len Frey | Arkansas State University | AR | \$159,112 |
| 98 | Mostafa Sarhan | Savannah State University | GA | \$158,007 |
| 99 | Assad Tavakoli | Fayetteville State University | NC | \$158,000 |
| 100 | Paul Barrett | Longwood University | VA | \$157,500 |

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|-----|-----------------------|--|-----------|------------------|
| 101 | Linda Garceau | East Tennessee State University | TN | \$157,398 |
| 102 | Ahmad Tootoonchi | Frostburg State University | MD | \$157,000 |
| 103 | Steve Williams | University of Arkansas – Fort Smith | AR | \$156,300 |
| 104 | Moustafa Abdel Samad | Texas A&M University – Corpus Christi | TX | \$155,371 |
| 105 | Faye McIntyre | University of West Georgia | GA | \$155,224 |
| 106 | Dmitriy Shaltayev | Christopher Newport University | VA | \$155,000 |
| 107 | Mirta Martin | Virginia State University | VA | \$154,875 |
| 108 | Jack Ladd | University of Texas – Permian Basin | TX | \$154,383 |
| 109 | Adolpho Benavides | Tarleton State University | TX | \$153,501 |
| 110 | Judson Edwards | Troy University | AL | \$151,925 |
| 111 | James Wagner | Tennessee Technological University | TN | \$151,410 |
| 112 | Harold Doty | University of Texas – Tyler | TX | \$150,000 |
| | Ramin Maysami | University of North Carolina – Pembroke | NC | \$150,000 |
| 114 | Randall Settoon | Southeastern Louisiana University | LA | \$149,650 |
| 115 | Wayne Plumly | Valdosta State University | GA | \$149,485 |
| 116 | Wm. Theodore Cummings | University of Houston – Clear Lake | TX | \$147,305 |
| 117 | Ronald Berry | University of Louisiana – Monroe | LA | \$147,000 |
| 118 | Paula Hughes | Texas Woman’s University | TX | \$146,380 |
| 119 | Anthony Nelson | Bowie State University | MD | \$146,370 |
| 120 | Neil Terry | West Texas A&M University | TX | \$145,256 |
| 121 | William Rupp | Austin Peay State University | TN | \$144,200 |
| 122 | Timothy Todd | Murray State University | KY | \$142,688 |
| 123 | Shawn Mauldin | Nicholls State University | LA | \$142,000 |
| 124 | Michael O’Brien | Francis Marion University | SC | \$141,903 |
| 125 | Robert Albert | Morehead State University | KY | \$140,899 |
| 126 | Darrell Parker | University of South Carolina – Upstate | SC | \$140,654 |
| 127 | La-Quieta Booth | Alabama State University | AL | \$140,000 |
| 128 | Tilden Curry | Tennessee State University | TN | \$139,241 |
| 129 | Kerry Gatlin | University of North Alabama | AL | \$138,059 |
| 130 | Victoria Johnson | Georgia Gwinnett College | GA | \$138,025 |
| 131 | Oris Odom, II | Cameron University | OK | \$137,700 |
| 133 | David Bejou | Elizabeth City State University | NC | \$135,000 |
| | Marc Miller | Augusta State University | GA | \$135,000 |
| 135 | Roger Weikle | Winthrop University | SC | \$132,294 |
| 136 | Donald Andrews | Southern University | LA | \$130,000 |
| | Vivek Bhargava | Alcorn State University | MS | \$130,000 |
| 138 | Robert Barrett | South Carolina State University | SC | \$128,997 |
| 139 | William Fielding | Jacksonville State University | AL | \$128,960 |
| 140 | Ayodele Alade | University of Maryland – Eastern Shore | MD | \$127,209 |
| 141 | Walter Gaster | Southeastern Oklahoma State University | OK | \$127,125 |
| 142 | Jeffrey Ray | Southern Polytechnic State University | GA | \$125,050 |
| 143 | Sadie Gregory | Coppin State University | MD | \$125,000 |
| | Carl Wright | Grambling State University | LA | \$125,000 |
| 145 | Amin Sarkar | Alabama A&M University | AL | \$124,000 |
| 146 | David Harrison | University of South Carolina – Aiken | SC | \$123,618 |
| 147 | Floyd Duncan | Virginia Military Institute | VA | \$123,400 |
| 148 | Richard Oates | North Georgia College & State University | GA | \$122,898 |
| 149 | Ernest Moser | University of Tennessee – Martin | TN | \$121,198 |
| 150 | Mickey Hepner | University of Central Oklahoma | OK | \$120,420 |
| 151 | James Byington | Coastal Carolina University | SC | \$118,339 |
| 152 | Kenneth Tucker | University of West Alabama | AL | \$117,700 |
| 153 | Liz Wilson | Georgia Southwestern State University | GA | \$117,082 |
| 154 | Rita Davis | Eastern Kentucky University | KY | \$115,569 |
| 155 | Donna Mayo | Dalton State College | GA | \$115,500 |
| | Douglas Bible | Louisiana State University – Shreveport | LA | \$115,000 |
| 157 | Gashaw Lake | Kentucky State University | KY | \$109,902 |
| 158 | Wendell Godwin | East Central University | OK | \$106,540 |
| 159 | Melanie Croy | Sul Ross State University | TX | \$106,445 |
| 160 | Bruce Garrison | Rogers State University | OK | \$105,549 |
| 161 | Igwe Udeh | Southern University – New Orleans | LA | \$102,000 |

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|-----|-------------------------|--|----|-----------|
| 162 | Solomon Smith | Langston University | OK | \$100,926 |
| 163 | Richard Charles | Middle Georgia College | GA | \$100,100 |
| 164 | Leslie Crall | Southwestern Oklahoma State University | OK | \$99,700 |
| 165 | James Bowen | Northwestern Oklahoma State University | OK | \$96,260 |
| 166 | Jeff Gibbs | Abraham Baldwin Agricultural College | GA | \$96,138 |
| 167 | Mary Minter | Mississippi Valley State University | MS | \$95,000 |
| 168 | Barbara Nemecek | Midwestern State University | TX | \$92,442 |
| 169 | Keith Murphy | Fort Valley State University | GA | \$90,751 |
| 170 | Ingrid Thompson-Sellers | Georgia Perimeter College | GA | \$87,563 |
| 171 | Wendy Kennedy | Darton College | GA | \$67,000 |
| 172 | Diane Murphey | Oklahoma Panhandle State University | OK | \$64,068 |