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The BSD Pay Project

A Compilation of the Salaries of Southern B-School Deans

Recent reporting here at USMNEWS.net regarding the salaries of three former USM b-school administrators – Harold Doty and Lance Nail, both former deans, and Farhang Niroomand, a former associate dean – has drawn interest among USMNEWS.net readers. In response to this interest, USMNEWS.net has begun compiling a list of [southern b-school deans](#) and their salaries, so that readers can draw comparisons between those entries associated with USM and/or other Mississippi universities and the salaries of b-school deans from other southern states. Results of this exercise, which is ongoing, appear below in Table 1. As always, please forward corrections and other updates to USMNEWS.net.

TABLE 1 – The BSD Pay Project*

Rank	Name	Institution	State	Salary
1	Maryam Alavi	Georgia Institute of Technology	GA	\$557,550
2	Jay Hartzell	University of Texas	TX	\$552,725
3	Scott Beardsley	University of Virginia (G)	VA	\$518,900
4	Paul Almeida	Georgetown University	DC	\$475,982
5	William Boulding	Duke University	NC	\$475,342
6	William Hardgrave	Auburn University	AL	\$470,067
7	Eli Jones	Texas A&M University	TX	\$442,000
8	Hasan Pirkul	University of Texas – Dallas	TX	\$440,000
9	Matthew Myers	Southern Methodist University	TX	\$435,879
10	Robert Sumichrast	Virginia Polytechnic Institute & State University	VA	\$430,000
	Carl Zeithaml	University of Virginia (UG)	VA	\$430,000
12	Douglas Shackelford	University of North Carolina	NC	\$425,000
13	David Blackwell	University of Kentucky	KY	\$416,262
14	Stephen Mangum	University Tennessee	TN	\$404,425
15	Todd Mooradian	University of Louisville	KY	\$398,436
16	Benjamin Ayers	University of Georgia	GA	\$385,350
17	Alexander Triantis	University of Maryland	MD	\$381,060
18	Matthew Waller	University of Arkansas	AR	\$375,000
	Paul Goebel	Texas Tech University	TX	\$375,000
20	Joanne Li	Florida International University	FL	\$374,700
21	Richard Phillips	Georgia State University	GA	\$372,175
22	Kay Palan	University of Alabama	AL	\$371,440
23	Daniel Pullin	University of Oklahoma	OK	\$369,168
24	John Kraft	University of Florida	FL	\$369,008
25	Charles Watts	Clemson University	SC	\$367,155
26	Moez Limayem	University of South Florida	FL	\$357,092
27	Peter Brews	University of South Carolina	SC	\$355,500
28	Rachel Croson	University of Texas – Arlington	TX	\$348,000
29	William Sanders	University of Texas – San Antonio	TX	\$346,739
30	Ken Eastman	Oklahoma State University	OK	\$334,752
31	Paul Jarley	University of Central Florida	FL	\$333,069
32	Maury Peiperl	George Mason University	VA	\$328,755
33	Michael Hartline	Florida State University	FL	\$326,249
34	Latha Ramchand	University of Houston	TX	\$323,229
35	Jason Greene	University of Alabama – Huntsville	AL	\$323,077
36	Rajiv Grover	University of Memphis	TN	\$321,476
37	Finley Graves	University of North Texas	TX	\$314,650
38	Steven Ott	University of North Carolina – Charlotte	NC	\$305,602
39	Richard White	Louisiana State University	LA	\$299,999
40	Annette Ranft	North Carolina State University	NC	\$296,799

41	Daniel Gropper	Florida Atlantic University	FL	\$296,000
42	Lawrence Pulley	College of William & Mary	VA	\$293,900
43	Mark Dawkins	University of North Florida	FL	\$293,607
44	Nancy Bagranoff	University of Richmond	VA	\$284,370
45	Javier Reyes	West Virginia University	WV	\$280,500
46	David Urban	Middle Tennessee State University	TN	\$280,000
47	McRae Banks, II	University of North Carolina – Greensboro	NC	\$278,300
48	Eric Jack	University of Alabama – Birmingham	AL	\$276,364
49	Robert Nachtmann	University of Texas – El Paso	TX	\$275,000
50	Robert Beatty	Florida Gulf Coast University	FL	\$270,000
51	Kathy Schwaig	Kennesaw State University	GA	\$265,199
52	Denise Smart	Texas State University	TX	\$252,700
53	Alan Shao	College of Charleston	SC	\$252,682
54	Ed Grier	Virginia Commonwealth University	VA	\$250,000
	Sharon Oswald	Mississippi State University	MS	\$250,000
56	Beryl McEwen	North Carolina A&T State University	NC	\$245,000
57	Allen Amason	Georgia Southern University	GA	\$249,696
58	John Tanner	Old Dominion University	VA	\$241,500
59	Stanley Eakins	East Carolina University	NC	\$235,964
60	Bob Wood	University of South Alabama	AL	\$235,064
61	Faye Gilbert	University of Southern Mississippi	MS	\$233,300
62	Stephen Sears	Texas A&M University – International	TX	\$226,270
63	Farhang Niroomand	University of Houston – Victoria	TX	\$226,384
64	Darlene Smith	University of Baltimore	MD	\$210,534
65	Munir Quddus	Prairie View A&M University	TX	\$209,413
66	Robert Dooley	University of Tennessee – Chattanooga	TN	\$208,304
67	Michael Fields	University of Houston – Downtown	TX	\$207,946
68	John Gamble	Texas A&M University – Corpus Christi	TX	\$207,052
69	Lynne Richardson	University of Mary Washington	VA	\$206,000
70	Bret Becton	University of Louisiana – Lafayette	LA	\$205,168
71	Shohreh Kaynama	Towson University	MD	\$204,607
72	Dwayne Pigues	North Carolina Central University	NC	\$202,400
73	Heather Norris	Appalachian State University	NC	\$197,576
74	James Lumpkin	University of Texas – Tyler	TX	\$197,000
75	Sadie Gregory	Coppin State University	MD	\$194,786
76	Jane Wayland	University of Arkansas – Little Rock	AR	\$193,800
77	Shawnta Friday-Stroud	Florida A&M University	FL	\$192,580
78	Mitchell Muehsam	Sam Houston State University	TX	\$192,312
79	Faye McIntyre	University of West Georgia	GA	\$191,900
80	Fikru Boghossian	Morgan State University	MD	\$190,550
81	Mark Kroll	University of Texas – Brownsville	TX	\$190,000
	Rebecca Porterfield	Northern Kentucky University	KY	\$190,000
83	William Trumbull	The Citadel	SC	\$188,700
84	Enrique Venta	Lamar University	TX	\$188,618
85		Georgia College & State University	GA	\$187,200
86	Richard Aukerman	Texas A&M University – Kingsville	TX	\$185,000
	Timothy O'Keefe	University of West Florida	FL	\$185,000
	John Williams	University of New Orleans	LA	\$185,000
	Christy Weer	Salisbury University	MD	\$185,000
90	Rhea Ingram	Auburn University – Montgomery	AL	\$184,660
91	Gary Stading	Texas A&M University – Texarkana	TX	\$184,500
92		Coastal Carolina University	SC	\$183,649
93	Lawrence Clark	University of North Carolina – Wilmington	NC	\$183,063
94	Richard Franza	Augusta University	GA	\$182,099
95	Avinandan Mukherjee	Marshall University	WV	\$181,653
96	Teofilo Ozuna	University of Texas – Pan American	TX	\$181,434
97	Irvin Clark, III	James Madison University	VA	\$180,300
98	Jeffrey Katz	Western Kentucky University	KY	\$180,300
99	Neil Terry	West Texas A&M University	TX	\$178,222
100	Jacob Chacko	Clayton State University	GA	\$175,000

101	Christopher Martin	Louisiana Tech University	LA	\$173,400
102	Ahmad Tootoonchi	Frostburg State University	MD	\$173,295
103	Jessica Bailey	Winston-Salem State University	NC	\$172,342
104	Lisa Toms	Arkansas Tech University	AR	\$171,684
105	Linda Hadley	Columbus State University	GA	\$171,326
106	Barbara Nemecek	Tarleton State University	TX	\$170,000
107	Dennis Depew	East Tennessee State University	TN	\$166,334
108	George Low	Radford University	VA	\$166,000
109	Steve Williams	Texas A&M University – Commerce	TX	\$165,471
110	Wayne Plumly	Valdosta State University	GA	\$165,365
111	Paul Barrett	Longwood University	VA	\$165,315
112	Ashok Subramanian	University of Arkansas – Fort Smith	AR	\$165,073
113	Thomas Ereksn	Eastern Kentucky University	KY	\$165,000
114	Judson Edwards	Troy University	AL	\$164,401
115	Barry O'Brien	University of North Carolina – Pembroke	NC	\$164,000
116	Kathy Loyd	Arkansas State University	AR	\$162,294
117	Stephen Craft	University of Montevallo	AL	\$161,921
118	Tyler Yu	Georgia Gwinnett College	GA	\$161,828
119	Anthony Nelson	Bowie State University	MD	\$161,561
120	Louis Buck, Jr.	Western Carolina University	NC	\$160,000
	Steven Papamarcos	Norfolk State University	VA	\$160,000
122	Pamela Jackson	Fayetteville State University	NC	\$159,896
123	Donna Mayo	University of North Georgia	GA	\$158,325
124	Mostafa Sarhan	Savannah State University	GA	\$158,257
125	Frank Rudisill	University of South Carolina – Upstate	SC	\$156,668
126	Charles Moses	Austin Peay State University	TN	\$156,061
127	Amin Sarkar	Alabama A&M University	AL	\$155,366
128	Tom Payne	Tennessee Technological University	TN	\$155,200
129	George Ebbs	Christopher Newport University	VA	\$155,000
130	Mirta Martin	Virginia State University	VA	\$154,875
131	Robert Albert	Morehead State University	KY	\$153,981
132	William Price	University of Texas of the Permian Basin	TX	\$153,827
133	Cynthia Davis	University of Maryland – University College	MD	\$150,683
134	Terry Patton	Midwestern State University	TX	\$150,299
135	Jean-Claude Assad	Jackson State University	MS	\$150,000
	Millicent Lownes-Jackson	Tennessee State University	TN	\$150,000
137	Toni Phillips	Southeastern Louisiana University	LA	\$149,650
138	Ayodele Alade	University of Maryland – Eastern Shore	MD	\$149,036
139		Francis Marion University	SC	\$148,288
140	Timothy Todd	Murray State University	KY	\$147,682
141	Wm. Theodore Cummings	University of Houston – Clear Lake	TX	\$147,305
142	Ronald Berry	University of Louisiana – Monroe	LA	\$147,000
	La-Quita Booth	Alabama State University	AL	\$147,000
144	Paula Hughes	Texas Woman's University	TX	\$146,380
145	Ross Dickens	University of Tennessee – Martin	TN	\$144,000
146	P.K. Saksena	Winthrop University	SC	\$143,820
147	Shawn Mauldin	Nicholls State University	LA	\$142,000
148	William Mounts	College of Coastal Georgia	GA	\$141,787
149	Oris Odom, II	Cameron University	OK	\$140,400
150	Marc Miller	Henderson State University	AR	\$140,000
151	Kim LaFevor	Athens State University	AL	\$137,747
152	Charles Garner	Texas A&M University – Central Texas	TX	\$135,000
	Kingsley Nwala	Elizabeth City State University	NC	\$135,000
154	Gregory Carnes	University of North Alabama	AL	\$134,618
155	Mike Casey	University of Central Arkansas	AR	\$134,516
156	William Fielding	Jacksonville State University	AL	\$134,439
157	Donald Andrews	Southern University	LA	\$130,000
	Vivek Bhargava	Alcorn State University	MS	\$130,000
159	Gerald Gonsalves	South Carolina State University	SC	\$128,997
160	Walter Gaster	Southeastern Oklahoma State University	OK	\$127,125

161	Wayne Bedford	University of West Alabama	AL	\$126,068
162	Tsegai Emmanuel	Grambling State University	LA	\$125,000
163	Michael Fekula	University of South Carolina – Aiken	SC	\$123,618
164	Floyd Duncan	Virginia Military Institute	VA	\$123,400
165	Larry Johnson	Dalton State College	GA	\$122,500
166		University of Arkansas – Pine Bluff	AR	\$121,211
167	Mickey Hepner	University of Central Oklahoma	OK	\$120,420
168	Richard Charles	Middle Georgia State College	GA	\$118,691
169	Robert Barrett	Lander University	SC	\$118,473
170	Liz Wilson	Georgia Southwestern State University	GA	\$117,082
171	Robin Sronce	Southern Arkansas University	AR	\$115,286
172	Nancy Albers-Miller	Louisiana State University – Shreveport	LA	\$115,000
173	Donna Covington	Kentucky State University	KY	\$109,902
174	Wendell Godwin	East Central University	OK	\$106,540
175	Melanie Croy	Sul Ross State University	TX	\$106,445
176	Bruce Garrison	Rogers State University	OK	\$106,236
177	Louis James	University of Arkansas – Monticello	AR	\$106,079
178	Igwe Udech	Southern University – New Orleans	LA	\$102,000
179	Solomon Smith	Langston University	OK	\$100,926
180	Uppinder Mehan	Fort Valley State University	GA	\$100,227
181	Leslie Crall	Southwestern Oklahoma State University	OK	\$99,700
182	James Bowen	Northwestern Oklahoma State University	OK	\$96,260
183	Renata Elad	Abraham Baldwin Agricultural College	GA	\$96,138
184	Mary Minter	Mississippi Valley State University	MS	\$95,000
185	Diane Murphey	Oklahoma Panhandle State University	OK	\$64,068

* In a few cases the reported salary is a prior dean's salary.